



CORPORATE PROFILE

Nihon M&A Center Inc.

株式会社日本M&Aセンター

Assisting Companies to **Grow** and **Prosper** through **M&A**

Our Vision

Number of projects

Number of mandated projects,
number of transactions closed

Broad coverage

Expanding operations from small
customers to large ones (in different
space from investment banks) - increasing
our global presence

Quality control

Valuation, execution

Customer satisfaction

Optimal matching and
post-merger integration

**Aiming to become the Top Global
Integrated M&A company in the world**

Integrated solutions

Providing a full range of
services, including PMI, strategic,
financial, HR planning, etc

Innovation

Creating new industry
standards for M&A

Market capitalization

Top market capitalization in the M&A sector

Employee satisfaction

Motivation, personal development,
remuneration

*Our aim is not to gain top rankings in league tables or among investment banks – it is to become the top global integrated company by achieving the eight qualities described above.

Corporate Outline

Company name Nihon M&A Center Inc.

Headquarters location 24F TEKKO BUILDING 1-8-2, Marunouchi, Chiyoda-ku, Tokyo, Japan, 100-0005

Established/capital April 1991 / 30 million USD (as of Apr 2023)

Description of business M&A support services for SMEs

Parent Company Nihon M&A Center Holdings Inc.
Tokyo Stock Exchange, Prime Market (2127)

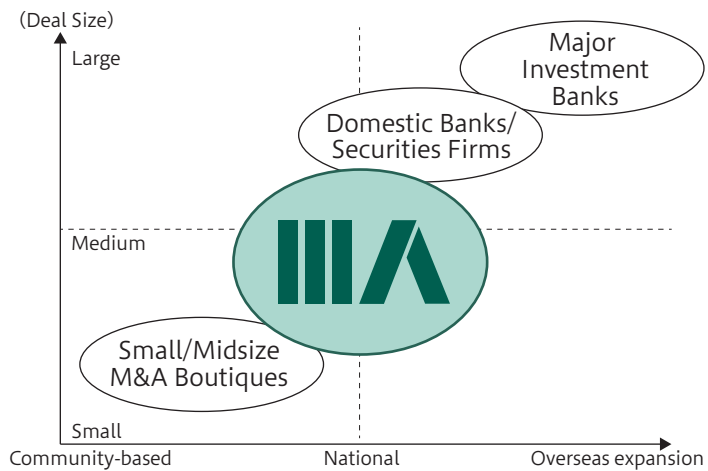
Consultants
About 600
(as of Dec 2023)

No. of M&A
Deals closed
Over **9,000**
(as of Mar 2024)

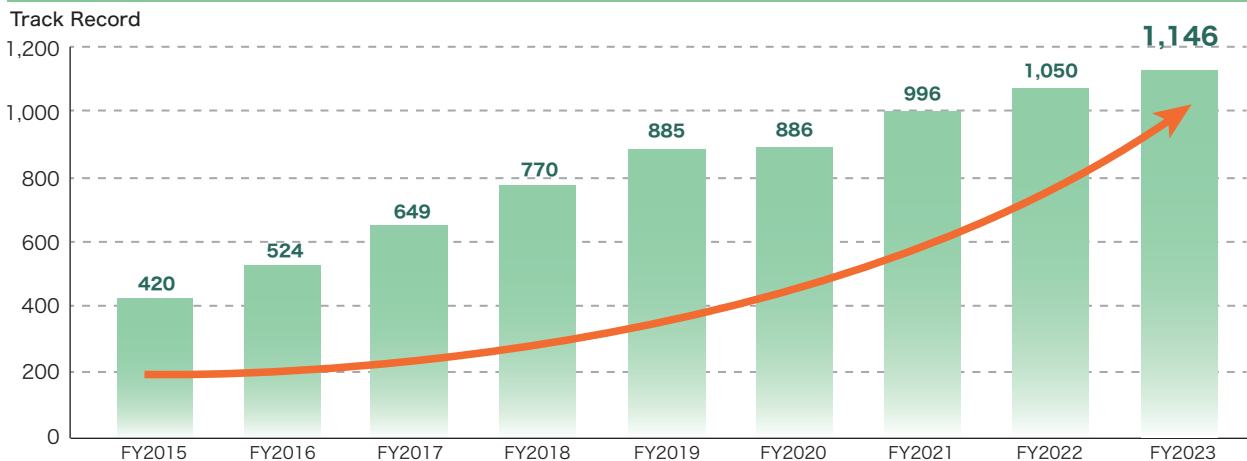
Stock Index
**MSCI World
JPX-Nikkei400**
(as of Aug 2023)



President
Naoki Takeuchi



Number of M&A transactions closed



Information Services

Business Succession,
Growth Strategy Consulting,
Market Research

Start of Project

Company Valuation

Nihon M&A Center

M&A Support Services

ZUUM-A

ZUUM-A Co., Ltd.

Media Platform Operator

 株式会社 矢野経済研究所

Yano Research Institute Ltd.

Market research

Joint venture with
Kyodo News Group



CORPORATE VALUE LABORATORY

Corporate Value Laboratory Inc.

Company valuation


Private Equity Funds

Internet Matching

 **BATONZ**

Batonz Co., Ltd. Internet

other

 日本DX人材センター **Nihon DX Hum**



Full M&A support services



Japan PMI Consulting Inc.

PMI consulting services



Next Navi Inc.

After-sales consulting service to sell-side owners



PE fund supporting growth strategy
 (JV with Development Bank of Japan)



PE fund supporting business succession
 (JV with Development Bank of Japan)



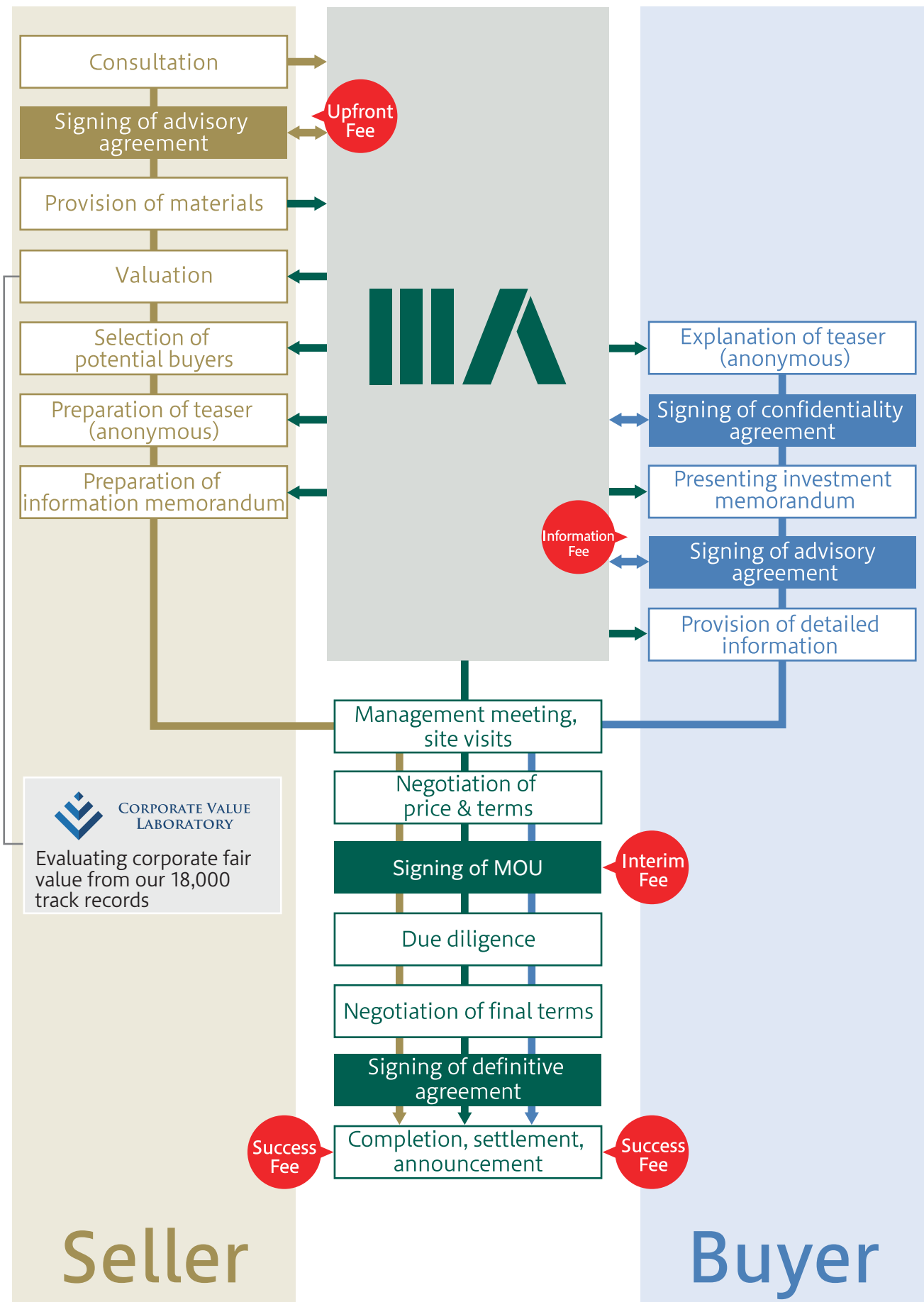
Search Fund Japan, Inc.

Providing the searcher with funds for searching and capital for M&A
 (JV with Development Bank of Japan, Career Incubation and Kimitake Ito)

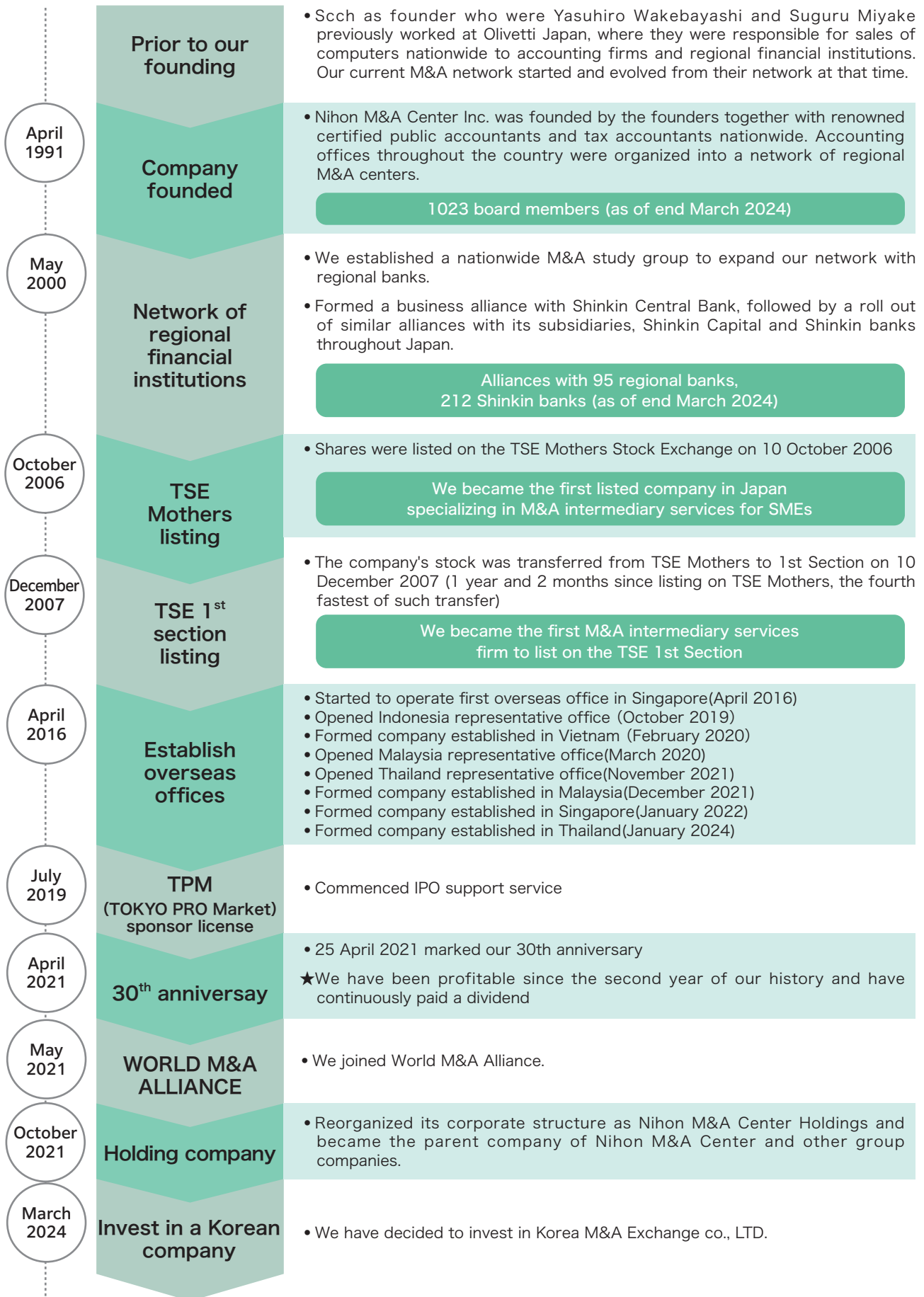
et matching service for micro enterprises

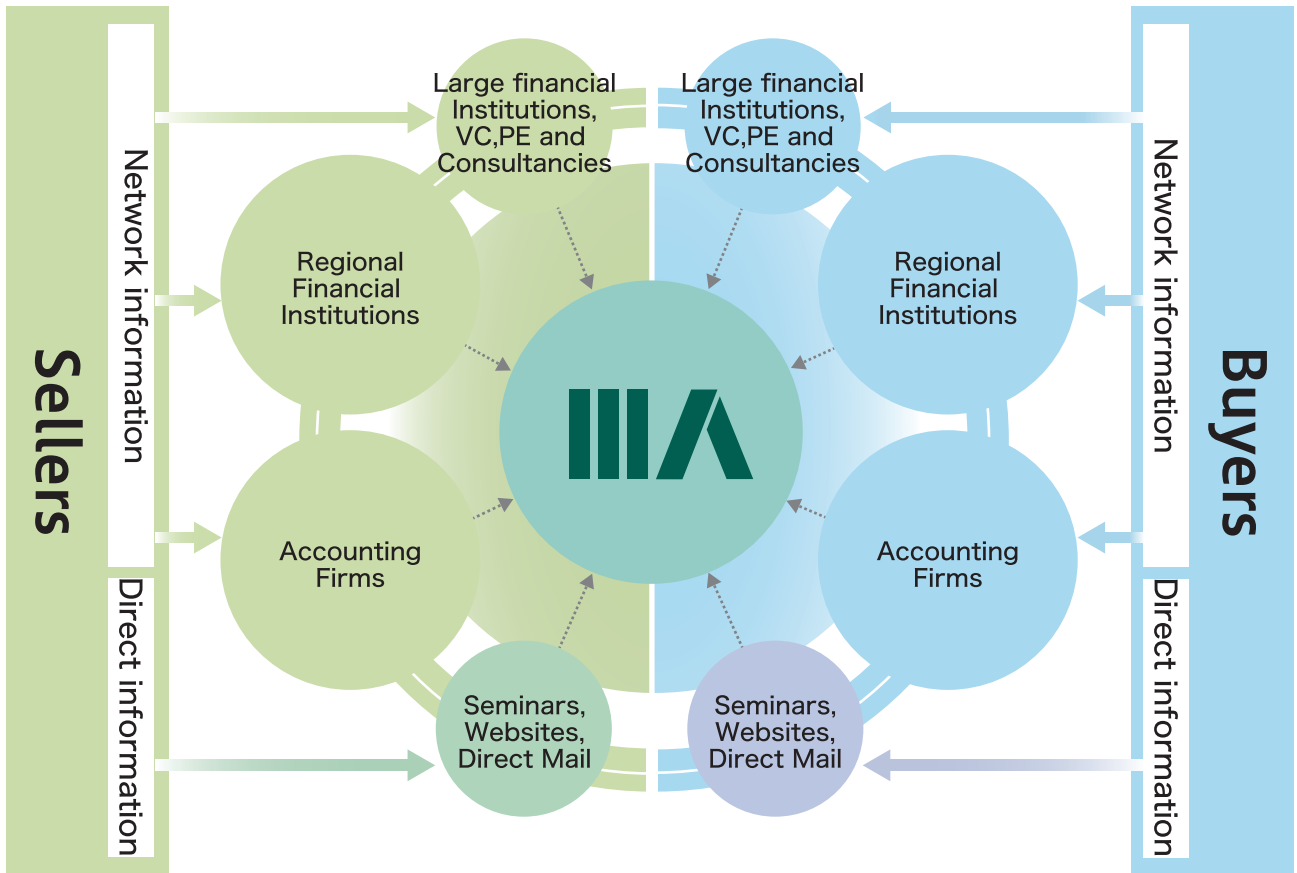
Human Resources Center Inc. Developing DX human resources service

M&A Workflow



History





[Nihon M&A Center : Annual International Meeting 2023 in Spain]



1021 40

Accounting Firms
(as of Mar 2024)

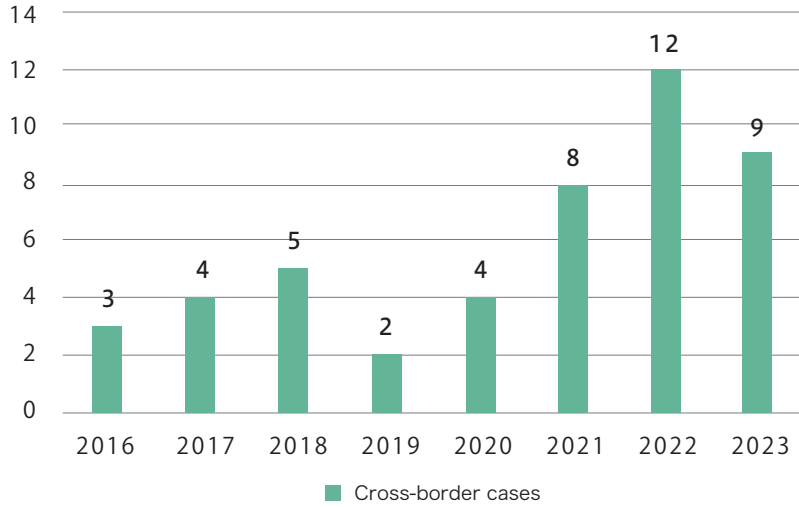
308 Regional
Financial Institutions
(as of Mar 2024)



[Nihon M&A Center : Bank of The Year 2018]

Track Record of Cross-Border M&A Transactions

Cross-border cases



*Number of M&A transactions closed from January to December of each year

Year	Target Company			Acquiring Company		
2024	Manufacturing	Japan		Manufacturing	Malaysia	
2024	Manufacturing	VietNam		Manufacturing	VietNam	
2024	Wholesale	VietNam		Manufacturing	Japan	
2024	Manufacturing	VietNam		Manufacturing	Japan	
2024	Manufacturing	Malaysia		Manufacturing	Japan	
2024	Construction	Singapore		Construction	Japan	
2023	Service	Indonesia		Service	Japan	
2023	Service	Thailand		Wholesale	Japan	
2023	Manufacturing	Thailand		Manufacturing	Japan	
2023	Manufacturing	Malaysia		Manufacturing	Japan	
2023	Construction	Singapore		Manufacturing	Japan	

Awards

2023	Guinness World Records®	2022 Best-selling mergers and acquisitions advisory company
2020	Financial Times	Asia-Pacific High-Growth Companies
2020	Forbes Asia	Asia's 200 Best Under A Billion
2019	Forbes Asia	Asia's 200 Best Under A Billion
2018	Financial Times	Asia-Pacific High-Growth Companies



2023 Ceremony for Guinness World Records Certification



2018 [Asia's 200 Best Under A Billion : Forum and Awards Dinner]



Fast progress as pioneer in SME cross-border M&A

Participation in international meeting of alliance members

- Emerging alliance founded in 2014
- Centred in Europe, present in 14 countries
- Alliance members mostly boutiques
- Our membership takes the number of advisors to a top global scale
- We are the only firm in East Asia and ASEAN



In The Netherlands, September 2022

Strengthening of alliance with global firms to target higher international activity

M&A closing transaction is the starting point for both companies to grow together.

M&A closing transaction is the starting point for both companies to grow together. We hold "M&A Seiyakushiki (M&A closing ceremony)" throughout the country for the first step toward smooth integration.

We have full-time staff called "M&A ceremonist" who handles everything from planning to operation, including staging concepts, preparation, and venue setup for the signing ceremony. We make use of the experience and know-how that we have accumulated in the world of first-class services such as the bridal industry and the airline industry to produce even the smallest details.



Our Footprint

Tokyo Headquarters



24F Tekko Building
1-8-2 Marunouchi,
Chiyoda-ku, Tokyo

Nishi-Nihon Branch

36F Osaka Umeda Twin Towers North, Osaka

Chūbu Branch

18F Dai Nagoya Building, Aichi

Kyūsyū Branch

9F Fukuoka Center Building, Fukuoka

Hokkaido Sales Office

6F Sapporo Odori Nishi 4 Building, Hokkaido

Chū-Shikoku Sales Office

7F GRANODE Hiroshima, Hiroshima

Okinawa Sales Office

8F Ryūkyū lease sōgō building, Okinawa

Nihon M&A Center Singapore Pte. Ltd.

6 Battery Road, #17-03, Singapore, 049909

Nihon M&A Center Vietnam co.,LTD

Unit 901, Floor 9, Vietnam Business Center, No.57-59
Ho Tung Mau Street, Ben Nghe Ward, District 1, HoChi Minh City

Nihon M&A Center Malaysia Sdn. Bhd.

Level 32, Q Sentral, Kuala Lumpur

Nihon M&A Center (Thailand) CO., LTD

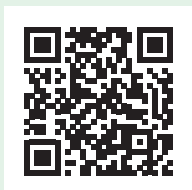
548 One City Centre Building 19th floor, Unit 1904,
Ploenchit Road, Lumpini Pathumwan Bangkok 10330 Thailand

Indonesia Representative Office

Sentral Senayan 2, 16th floor, Jakarta

Website

<https://www.nihon-ma.co.jp/en/>



Email

crossborderma@nihon-ma.co.jp



Nihon M&A Center